Travis Perkins

Developing the Next
Generation Workforce
for the construction supply
sector















UK Construction sector



Sector challenges





The answer will be obvious to everyone in the room......

Apprenticeships

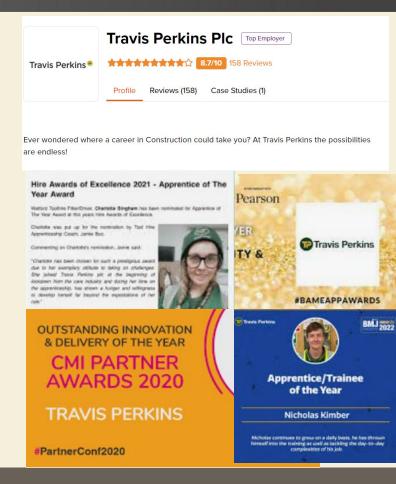
Yet the sector has been struggling

- Construction Apprenticeship starts declining since the introduction of the Levy
- Over 50% of student studying construction at college end up not working in construction
- Travis Perkins largest supplier in the sector
- Workforce 86% male with an average age of 48
- In 2017 Travis Perkins recruited twice as many people over the age of 55 compared to under 25.
- In the construction supply part of the sector we are seeing over 10,000 colleagues retire each year but we were training less than 1,000 Apprentices.



So what did we do??

- Initially Travis Perkins established as an Employer Provider
- Programme grew steadily from 100 Apprentices to over 700 Apprentices
- Diversity grew massively with nearly 40% of our new
 Apprentices being female the majority under the age of 25
- Standards delivered grew from three to over twenty delivered both inhouse and by external provider partners
- Most of our coaches came from our workforce
- **But** doing a good job in one business was only going to make a small dent in the size of the challenge.
- So once we were confident we started discussing the possibility with collaborating with other businesses in the construction supply sector (who our Operational colleagues call competitors)



Today



E.TUPLING







Illingworth

Ingham













- We established a new brand LEAP to differentiate from the TP Group
- We became the provider for Apprenticeship and Early Career programmes for the Builders Merchant Federation
- We are now delivering or facilitating the delivery of programmes to 1300 Apprentices with 25% of these not being TP Group employees
- We are working with over 40 different organisations from the construction supply sector
- Delivering nearly 40 different Apprenticeship standards.
- Our Early careers work with schools and colleges is growing real traction when we talk as a sector.

Summary

- With over 800 organisations and nearly half a million people working in the construction supply sector there is still a long way to go
- We believe this sector lead approach is making a fundamental difference to both how we attract new colleagues and how we give them the skills needed
- More importantly it is developing our Next Generation Workforce.
- A generation that can help us both address the skills crisis and develop the skills needed to help our customers address the challenges of removing carbon out of the built environment
- Collaboration has been the key to date.
- We are now starting to look at how we can take this collaborative approach into the wider construction sector.



